



Partners & Project Team

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1 of 17 BiodiWert – projects fundet by





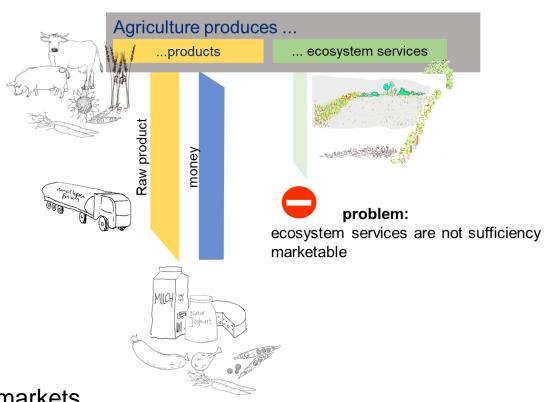
Starting Point

- Fresh money for sustainable transition:
 Promotion of biodiversity (among others)
- But very limited market for environmental services
- Instrument on national level ?

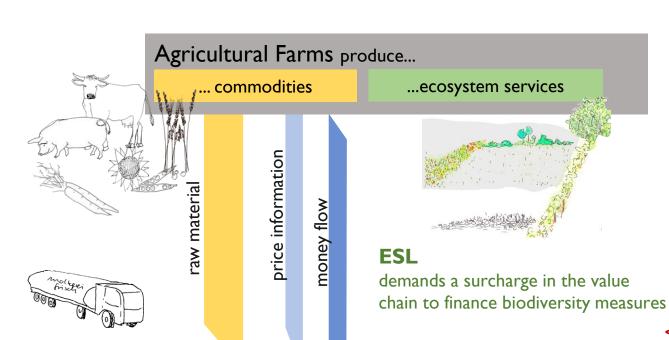
Renewable Energy Act as a blueprint for agriculture?

Basic idea: paying a fixed 'feed-in-tariff' financed by a charge across all customers ("pay-as-you-go financing")

- Generation is independent of demand in premium markets
- No declaration of green energy
- Operators of grids manage the equalisation of the costs







Ecosystem Service Law - ESL

>250.000 farms

rising diversity of products due to processing



products

Further trade and

customer (private, enterprises)

processing steps

Bottle neck: market entry of commodities

dark green = mark up cash flow to fund the surcharge

light green = price component for reimbursement of surcharge

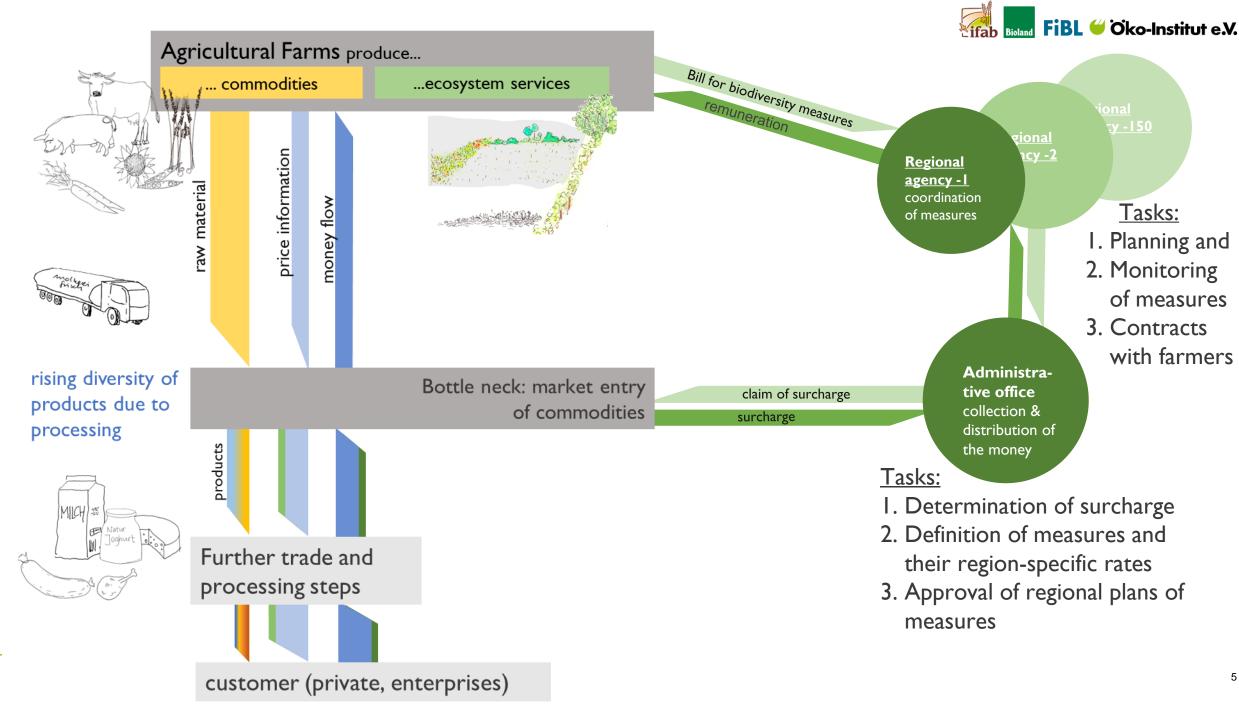
<1000 recipients* cereal mills 185 oilmills 46 slaughterers 317 dairy 215 sugar factories 18

>37.000 selling points

40 Mio. households >150.000 caterer

Existing statistical reporting obligations

"Gesetzes über Meldungen über Marktordnungswaren und der Verordnung über Meldepflichten über Marktordnungswaren"





What Is the Burden on Consumers?

€ 3.7 billion € p.a. total costs in case of large-scale implementation of biodiversity measures

Next step: allocate the costs to the different products.

Wanted: physical aggregation of plant, animal and energy products which is as this is one of the main drivers for biodiversity burden → Cereal unit (CU) = appropriate metric in German agricultural statistics

- Amount of the surcharge:
 0,04 €/kg CU (= total costs / total production of 92 billion kg CU)
- Surcharge per sales unit

•	1 litre of milk:	0,03 €
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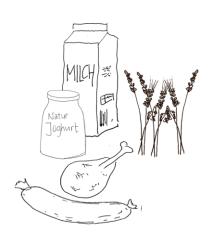
250 g hard cheese: 0,06 €

250 g butter: 0,17 €

• 1 kg flour: 0,04 €

1 kg pork: 0,20 €

• 1 kg beef: 0,56



Financial burden:

45 € per person and year (2020)

+25% inflation: 56 € per person and year

Only main products with surcharge: meat, dairy, cereal, sugar(beets) and oil fruit

How Is the Money Distributed to Farmers?

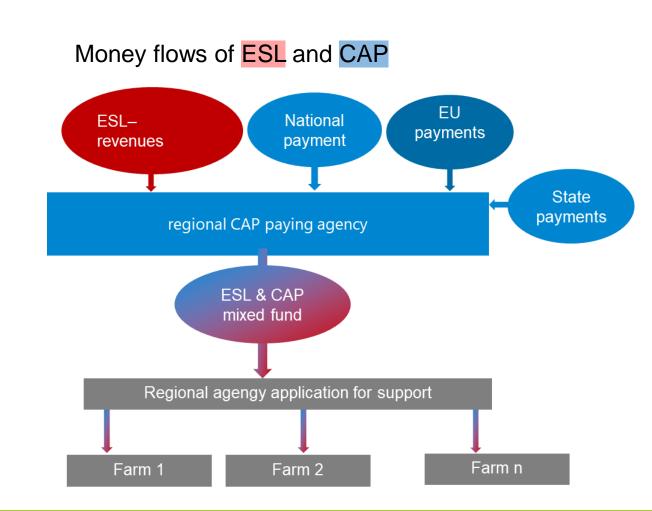
Original Idea:

- Use of revenues to co-finance national CAP payments.
- Joint management of funds
- payment through a single application.

Problem:

The ESL is constructed as a price regulation under private law to prevent an EU state-aid decision. As a prerequisite:

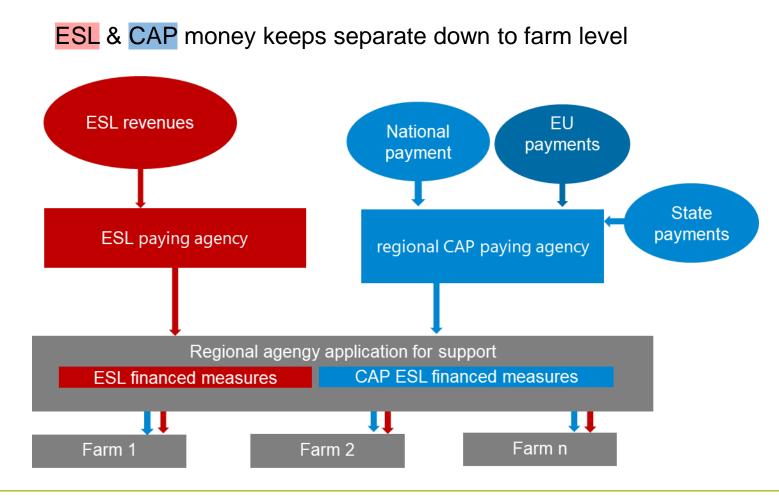
- State may not dispose of the money
- Payment flows for ESL-surcharge and state subsidies must be separated down to the individual farm





Legal Requirements of the ESL Surcharge

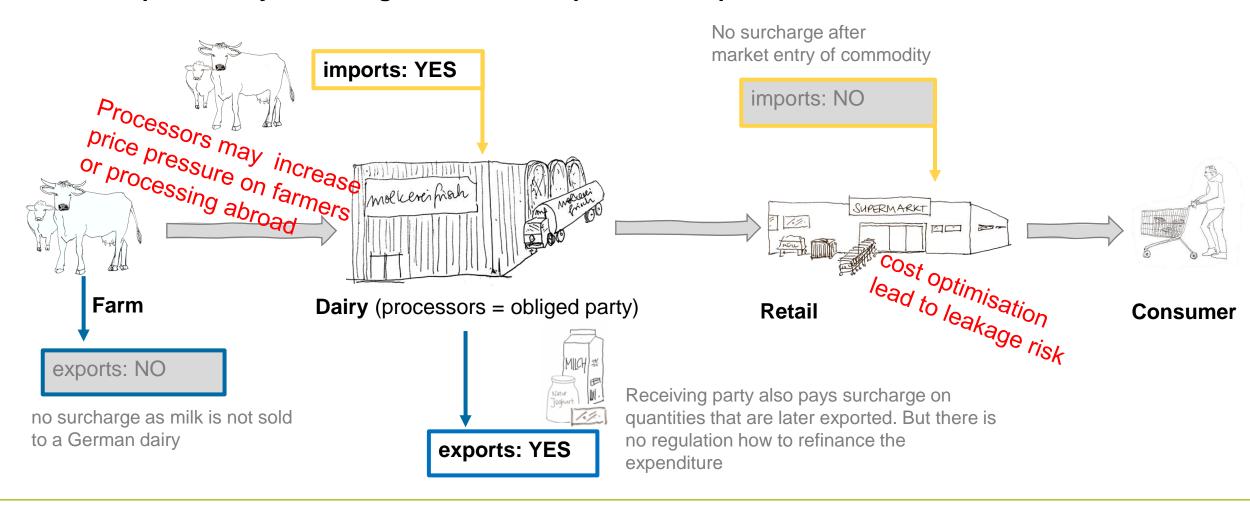
- → extra efford /burden:
- separate application processes (for cooperatives, not farmers)
- dual administrative structures





Free Movement of Goods within the EU?

Example of Dairy: Surcharges Levied on Imports and Exports





Conclusion & Challanges / Hurdles

A financing mechanism inspired by the EEG appears feasible for the agricultural sector in technical manner. But there are a number of practical hurdles to overcome.

Weaknesses of the model

- Dual administrative structures due to separate private and public money
- Burden on low-income households due to rising food prices

Reactions of the value chain - distort of the market?

- Risk of rising imports by retailers (price sensitivity)?
- Risk of increasing price pressure on farmers?
- Risk of migration of dairy and slaughtering companies?
- Will the surcharge be passed on 1:1 or will retailers take the opportunity to add a margin?

Legal uncertainty

- Risk of interference with the free movement of goods
- Legal action for unequal treatment if not all products are charged? (Minor limit '2% of GE production')



Looking Ahead

There is no all-in-one solution, as agricultural markets are very diverse, not net-bound and global

What would be alternatives...

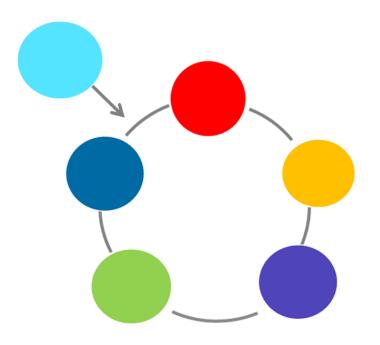
...that would have the political support to be introduced

AND? ...that farmers would accept

AND? ... that would attract sufficient funding

AND? ...generate earmarked funds?

Taxes (e.g. VAT), charges (ETS, GHG-price), voluntary markets (nature credits, premium markets), price regulation under private law



Thank you for your attention

Questions, suggestions, networking

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Methodological approach: Area required and total costs extrapolated

Extrapolation on base of selected regions



- arable farming region in Lower Saxony and
- grassland region in Bavaria

Selection criteria:

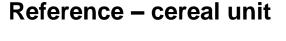
- 1. HNV value clearly too low
- 2. intensive utilisation,
- 3. high proportion of agricultural land
- 1. Analysis of the required scope of measures for key species uses landscape approach; detailed method see IFAB study 2020 or report WP-2 (2025)
- 2. Analysis of the required finance for funding biodiversity measures see report WP-3 (2025)
- 3. Scaled up for Germany by the area proportion of arable and grass land
- 4. +15% administration costs

Sum of € 3,7 billion p.a. (based on 2020 prices) → € 4,6 billion p.a. (2025) 3,8 Mio. ha (in-crop and off-crop)



What is the reallocation charge levied on?

Produkt	Getreideeinheit
1 dt barley	1
1 dt wheat	1,04
1 dt potatoes	0,22
1 dt sugar beets	0,23
1 dt whole milk	0,8
1 dt eggs	2,28
1 dt pig*	3,06
1 dt cattle* > 2 Jahre	5,10
1 dt poultry*	2,55



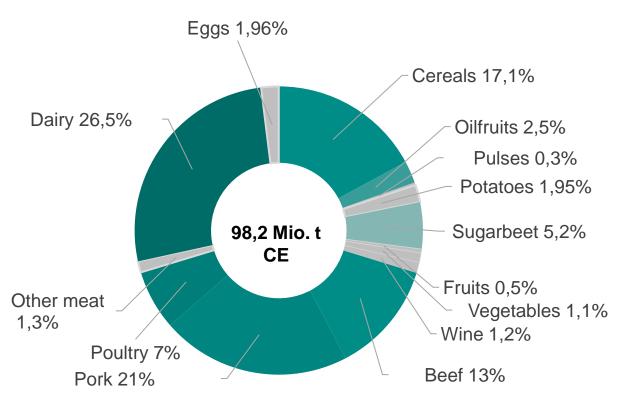
- Cereal unit (CU) in German agricultural statistics = appropriate
- The raw material is assessed on the basis of its energy content
- 1 cereal unit = feed value of barley
 - Animal products are valued according to the energy content of the feed
 - This reflects the land foot print of animal products





Which commodities should be levied?

Food production in Cereal Units (CU) (average 2015:2021)



Criteria to levy products with the ELS-charge

- Relevant part of total production of CU (e.g. > 2%)
- Relevant production area (durch GE automatisch...lassen?)
- Small number of players at market entry

meat, dairy, cereals, sugar beets, oil fruits

- → 92% of produktion
- → Ca. 90% of arable land and most of grassland (in use)
- → mills, dairy, sugar factories = small number of players = "bottle neck" in the food chain

→ meat, dairy, cereal, sugar(beets) and oil fruit with surcharge